

Below are the proposed tariffs for your consideration and comments.

2025- 2028 CONSOLIDATED MUSIC AND AUDIO VISUAL WORKS TARIFFS-DRAFT				
Category	Parameters	Classification	Consolidated Sound and Audio-visual tariff 2023-2025	Consolidated (Music and Audio Visual works) tariff 2025 - 2028
Aircraft - CMT 1	Seating Capacity	Passenger seat per annum	Sh. 750 subject to a minimum annual fee of Sh. 20,000 per aircraft	Sh. 900, subject to minimum annual fee of Sh. 25,000 per aircraft
Amusement Parks/Arcades and Fairgrounds -CMT 2	Flat rate per class	Cities	Sh. 30,000	Sh. 40,000
		All Other Areas	Sh. 20,000	Sh. 25,000
Professional Training programmes, Dance Schools, DJ Academies and Music Schools - CMT 3	Flat Rate	Annual Rate	NEW	Sh. 20,000
Cinema theatres/Cabaret, Open Air Cinemas and or Video Shows similar establishments and -CMT 4	Flat rate per cinema theatre	Annual	Sh. 100,000	Sh. 100,000
	Per day, per county,	Cities and Urban areas	NEW	Sh. 8,000
		All other areas	NEW	Sh. 4,000
Private Members Clubs-CMT 5	Flat rate	Cities	Sh. 60,000	Sh. 370,000
		All Other Areas	Sh. 45,000	Sh. 200,000
Discotheques, Night Clubs Dancehalls, and Casinos-CMT 6	Percentage of Gross Revenues	Cities	Sh. 150,000	5% of income subject to minimum of Sh. 190,000
		All Other Areas	Sh. 80,000	5% of income subject to minimum of Sh. 100,000
Medical Facilities - CMT 7	Hospital	Level 1	Sh. 50,000	Sh. 50,000
		Level 2	NEW	Sh. 80,000
		Level 3	Sh. 80,000	Sh. 100,000
		Level 4	Sh. 200,000	Sh. 200,000
		Level 5	Sh. 500,000	Sh. 500,000
		Level 6	Sh. 1,000,000	Sh. 1,000,000
	Clinics, Spas, Chemists, Pharmacy Outlets	Flat rate	Sh. 25,000	Sh. 15,000
Bars, Restaurants, Cafes, Road houses Lounges, Eateries, Taverns, Beer Gardens, Motels, Lodgings, camps, Cottages, Furnished, Serviced	Percentage of Single Business Permit and Liquor License Annual	Cities and Urban Areas	80% of SBP and Liquor license or 100% of SBP Subject to a	70% of SBP plus 70% of Liquor license or 100% of SBP, Subject to a

apartments, Airbnb and similar establishments- CMT 8			minimum of Sh.9,000	minimum of Sh. 10,000
		Other areas		70% of SBP plus 70% of Liquor license or 100% of SBP Subject to a minimum of Sh. 7,000
Hotels, Lodges and similar establishments -CMT 9	(STAR RATE) Flat Rate per Percentage of Single Business Permit and Liquor License	1	NEW	Sh. 200,000
		2	NEW	Sh. 300,000
		3	NEW	Sh. 400,000
		4	NEW	Sh. 500,000
		5	NEW	Sh. 600,000
Mobile DJs -CMT 10	Flat rate annual or per event	Per Disk Jockey – Annual	Sh. 20,000	Sh. 30,000
		Per Disk Jockey - per event	Sh. 30,000	Sh. 20,000
Motor Vehicles - All commercial vehicles PSVs, TSVs, taxis, car hire, etc. and Passenger Trains - CMT 11	Flat rate per seating capacity cluster, and per passenger or train wagon	Trucks, Trailers, Lorries and similar commercial vehicles	Sh. 4,000	Sh. 8,000
		1 - 5 seaters, including taxis	Sh. 4,000	Sh. 6,000
		6 - 14 seaters	Sh 5,500	Sh. 7,500
		15 - 33 seaters	Sh. 8,000	Sh. 12,500
		34 and above seaters	Sh. 12,000	Sh. 25,000
		Motor cycles	New	Sh. 1,500
		Tuk tuks	New	Sh. 1,000
		Train Coaches per wagon	Sh. 20,000	Sh. 25,000
Marine vessel	Sh. 50,000	Sh. 60,000		
Regular Live Band, In-House Band Shows, House Bands, Nightly Band shows, Resident Musicians' Live Sets, Regular Venue-Based Music Shows, Scheduled Live Music Entertainment, Live Band Performances or other such events -CMT 12	Flat rate, per event	Cities	Sh. 40,000	Sh. 50,000
		All Other Areas	New	Sh. 20,000

Concerts and Live Shows - CMT 13	Cities and urban areas	Paying Concerts	NEW	5% of Income subject to a minimum Sh. 90,000
		Non-paying Concerts		Sh. 50,000
		International Concerts		5% of income subject to a minimum Sh 200,000
	Other areas	Paying Concerts	NEW	5% of Income subject to a minimum Sh. 50,000
		Non-paying Concerts		Sh. 30,000
		International Concerts		5% of Income subject to a minimum Sh. 100,000
Roadshows -CMT 14	Per Brand, Daily Rate, Per County	Per truck/event	Sh. 50,000	Sh. 50,000
		Other vehicles/event	Sh. 20,000	Sh. 22,000
		Annual Rate Per Brand, Per County	Sh. 990,000	Sh. 1,600,000
Promotional Activities and Activations - CMT 15	Chain businesses, Event per day, per County	Per Brand, Per County	Sh. 50,000	Sh. 30,000
	Individual business, per event, per day, per county	Per brand, per County	NEW	Sh 10,000
Banking Halls, Offices, and other similar establishments - CMT 16	Flat rate,	Cities	Sh. 25,000	Sh. 27,500
		All Other Areas	Sh. 15,000	Sh. 16,500
Hairdressing, salons, car wash, Barber shops, and similar establishments -CMT 17	Flat Rate	Cities	Sh. 7,500	Sh. 7,500
		All Other Areas	Sh. 5,000	Sh. 5,000
Halls, Gyms, Shops/convenience stores/Grab&Go/ quick stops/ fuel & go/express stores etc, Retail Shops, Retail Showrooms, Workshops, Supermarkets, go-downs, and other similar establishments- CMT18	Cities and Urban Areas subject to Size	above 20,000 sq.ft	Sh. 350,000	Sh. 400,000
		15,001-20,000 sq.ft	NEW	Sh. 350,000
		10,001-15,000 sq.ft	NEW	Sh. 200,000
		5,001-10,000 sq.ft	NEW	Sh. 150,000
		3,001-5000 sq ft	NEW	Sh 100,000
		1,001-3000 sq ft	NEW	Sh.80,000
		501-1000 sq ft	NEW	Sh 40,000
		201-500sq ft	NEW	Sh. 20,000

		1-200 sq.ft	NEW	Sh 10,000
	Other Areas, subject to size	above 20,000 sq. ft	Sh. 200,000	Sh. 300,000
		15,001-20,000 sq.ft	NEW	Sh. 200,000
		10,001 to 15,000 sq. ft	NEW	Sh. 80,000
		5,001 to 10,000 sq. ft	NEW	Sh. 40,000
		3,001-5000sq ft	NEW	Sh. 20,000
		1,001-3000sq ft	NEW	Sh 16,000
		501-1,000sq ft	NEW	Sh 13,000
		201-500 sq ft	NEW	Sh 8,000
		1-200 sq.ft	NEW	Sh. 5,000
Commercial Broadcasting Services (Radio and Television)- CMT 19		Percentage of Gross Revenues, less statutory taxes, subject to a minimum	Whether Radio OR TV, irrespective of classification	a.1% - 29% music content – 4.5 %
	b. Between 30% and 70% music content -7.25%			
	c. Over 71% - 10% Minimum			
		Subject to an annual minimum fee		
				Music content (Radio) 1%-29% Ksh.600,000 30% -70% Ksh.960,000 71%-100% Ksh.1,200,000 TV Content
		National	NEW	

				1% -29% Ksh. 400,000 30%-70% Ksh.600,000 71%-100% Ksh.700,000
		Regional	NEW	Music content (Radio) 1%-29% Ksh.400,000 30%--70% Ksh.500,000 71%--100% Ksh.600,000 TV Content 1%-29% - Ksh. 200,000 30%-70%- Ksh.300,000 71%-100%- Ksh.400,000
Non-Commercial Broadcasting Services (Radio and Television)-CMT 20	Percentage of Gross Revenues, less statutory taxes subject to a minimum.	Whether Radio OR TV, irrespective of classification	a. 1% - 29% music content – 1%	a. 1%- to 29% music content -1% b. 30% to 70% music content -2% C. 71% to 100% music content- 3%
			b. Between 30% and 70% music content -2%	
			c. Over 71% - 3% Minimum 400,000 Radio and TV 200,000	
		Subject to an annual minimum fee		
		National	NEW	Music content Radio 1% to 29% KSh. 200,000

				30%to 70% Sh300,000
				71% to 100% Sh 400,000
		Regional	NEW	Music content Radio 1 to 29% KSh 100,000 30% to 70% KSh 200,000 71% to 100% Ksh 300,000
		Community	NEW	Minimum Sh160,000 Radio and 100,000 TV
Shopping Arcades, Malls and Similar Large Shopping Complexes-CMT 21	Flat Rate Depending on size cities	Above 20,000 sq. ft	NEW	Sh. 600,000
		10,001-20,000 sq ft	NEW	Sh. 500,000
		1 – 10,000 sq ft	Sh. 250,000	Sh. 300,000
	Other areas	Above 15,000 sq. ft	NEW	Sh 300,000
		10,001-15,000 sq.ft	NEW	Sh 200,000
		1-10,000 sq ft	NEW	Sh 150,000
Political events/Campaigns, Launch Parties, Unveiling Candidates & Manifestos -CMT 22	Flat Rate per type of election	Presidential candidate	Sh. 400,000	Sh. 500,000
		Gubernatorial Candidate	Sh. 150,000	Sh. 200,000
		Senatorial Candidate	Sh. 100,000	Sh. 150,000
		Member of the National Assembly	Sh. 50,000	Sh. 100,000
		Member of the County Assembly	Sh. 12,500	Sh. 15,000
Elevator Cars and Lifts-CMT 23	Carrying Capacity per car	Up to 4 persons	NEW	Sh. 4,000
		5 - 9 persons	NEW	Sh. 6,000
		10 persons and above	NEW	Sh. 8,000
Public Transport Termini-CMT 24	Flat Rate per terminus	International Airport Nairobi	Sh. 400,000	Sh. 500,000

	classification and location	International Airport in Other Cities	Sh 300,000	Sh. 400,000
		Other Airports	Sh. 200,000	Sh. 300,000
		Airstrips	Sh. 100,000	Sh. 200,000
		Railway Stations	Sh. 50,000	Sh. 100,000
		Bus Stations	Sh. 20,000	Sh. 50,000
New Media Services-(digital and internet-based platforms that allow the creation, distribution, and consumption of content in non-traditional formats) Digital/ Online Broadcasters Services- CMT 25	Percentage of Gross Revenues	Caller Ring Back Tones, Ringtones, Downloads, Streaming, Simulcast and Webcasting, Including Content Service Providers and Telecommunication Companies.	15% Subject to a minimum of Sh. 500,000	15%, subject to a minimum of Sh. 500,000
Schools (Kindergarten/Elementary, Primary & Secondary) Universities, Colleges & TVET Institutions – CMT 26	Either public or private running the national or international curriculum	Tariff covers; exercise to music aerobics etc, Background Music Special Featured Entertainment Events & Music on Hold.	NEW	<p>Kindergarten/Elementary, Primary & Secondary Schools</p> <p>Public Kindergartens/Elementary, Primary & Secondary Schools Kshs. 5,000/-</p> <p>Private Kindergartens/Elementary, Primary & Secondary Schools Kshs. 12,000/-</p> <p>International Kindergartens/Elementary, Primary & Secondary Schools Kshs. 25,000/-</p> <p>Universities, Colleges and TVET Institutions</p> <p>Public Colleges & TVET Institutions Kshs. 25,000/-</p>

				Universities Kshs. 50,000/-
				Private Colleges & TVET Institutions Kshs. 36,000/-
				Universities Kshs. 75,000/-

NOTES:

1. This is a consolidated tariff for music and audio-visual works
 - a. All rights in music, including Authors, Composers/Arrangers, publishers
 - b. All rights for Producers and Performers of sound recordings.
2. The rates do NOT include taxes (including VAT, etc) and other applicable levies.
3. Invoices are payable within 14 days.
4. The penalty for non-compliance shall be 5% per month of the tariff compounded for the period it remains unpaid.
5. A license shall be valid for one year from date of issue.
6. Broadcasting;
 - a. National - shall mean a broadcaster with listenership/viewership beyond 5 counties
 - b. Regional - shall mean a broadcaster with listenership/viewership within 5 counties
 - c. Community - shall mean a broadcaster with objective to serve a community and registered as such by the Communication Authority of Kenya (CA)
7. Following the 2025 validation process, the tariffs shall be automatically adjusted annually in line with the prevailing CBK inflation rate, without requiring further validation.
8. Definition of the following;
 - a. Cities: These refer to urban areas that have been formally granted city status under the Urban Areas and Cities Act, 2011 (Revised 2019). This includes Nairobi, Mombasa, Kisumu, Nakuru, and Eldoret, which are characterized by a high population (minimum of 250,000), developed infrastructure, and enhanced service delivery capacity.
Urban Areas: This category includes towns and municipalities with a population of 10,000 or more that have not been officially designated as cities. These areas are typically peri-urban, including but not limited to e.g Ruiru, Thika, Kitengela, Kikuyu, Nyeri, and similar townships with growing commercial activity and semi-developed infrastructure.

Your participation in this statutory consultation is essential to the development of a fair, transparent, and mutually beneficial licensing framework.

Issued by:
PAVRISK & KAMP
(Regulated and Supervised by the Kenya Copyright Board – KECOBO)